



SOUTH SUBURBAN COLLEGE

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*Our Mission Is
to **Serve** our
Students and
the Community
Through Lifelong
Learning.*

REQUEST FOR PROPOSAL CAFETERIA AND FOOD VENDING SERVICES

South Suburban College is interested in receiving proposal for the provision of cafeteria and food vending services, for a term of five (5) years, as per the attached requirements and specifications. The current food service vendor's contract is due to expire on February 28, 2013.

Proposals are to be submitted to the College up to the hour of 10AM on February 21, 2013, in room 2115. Proposals will be publicly identified at that time in the President's Conference Room, 15800 South State Street, South Holland, Illinois. Due to the possibility of negotiation with any of the vendors submitting a proposal which appears to be eligible for contract award pursuant to the selection criteria set forth in this Request for Proposal, the content of proposals will not be divulged at the time of opening.

The proposals must be signed by an official authorized to bind the vendor and it shall contain a statement to the effect that the proposal is firm for a period of at least 120 days from the closing date for submission of proposals.

This solicitation does not commit South Suburban College to award a contract, to pay any costs incurred in the preparation of a proposal, or to procure or contract for articles of goods or services. South Suburban College reserves the right to accept or reject any or all proposals received as a result of this request, or to cancel in part or in its entirety this Request for Proposal if it determines that it is in the best interest of the College to do so.

There will be a mandatory pre-proposal conference at 2 PM on February 13, 2013 in the President's Conference Room. Questions concerning the content of the project and procedural aspects of the Request for Proposal will be answered at this time. All vendors must attend this meeting to be considered.

Any questions or request for information must be submitted prior to the adjournment of the pre-proposal conference. Once the conference is adjourned, no further question will be addressed. Any questions not answered during the conference will be responded to in writing via e-mailed to all potential vendors.

General Information

Only sealed proposals will be accepted. **The envelope must be clearly marked to indicate it contains a proposal for the provision for cafeteria and food vending services.** Facsimiles will not be accepted. The name of the successful vendor will be posted on-line at www.ssc.edu/purchasing. We estimate, but do not guarantee, the contract will be awarded at the March 14, 2013 Board of Trustees meeting.

The responsibility of the Bidders will be considered in making awards.

Vendor is not barred from bidding on this project as a result of a violation of either 720 ILCS 5/33E-3 (bid rigging) or 720 ILCS 5/34E-4 (bid rotating).

Vendor agrees to comply with all related applicable state and federal laws in the performance of this contract.

Vendor agrees to comply with all related laws and regulations including S 6.1 of Public Contracts Section of Rules and Regulation of the Illinois Department of Human Rights.

Vendor agrees to execute a contract with the College, on the basis of the proposal if accepted, and agrees to furnish all bonds and insurance in accord with the Bidding Documents.

Vendor agrees that it will pay not less than the prevailing rate of hourly wages for work of a similar character in the same locality and in which the work is performed and not less than the general prevailing rate of hourly wages for legal holidays and overtime work in the performance of work under this contract, as established by the Illinois Department of Labor pursuant of 820 ILCS 130/1 et.seq.

Vendor agrees to keep an accurate record showing the name and occupation of all laborers, workers and mechanics employed by them, and also showing the actual hourly wage paid to each such individual, which record shall be open at all reasonable hours to inspection by the Owner, its officers and agents and to agents of the Illinois Department of Labor.

Vendor and all subcontractors agree jointly and severally that they will defend, indemnify and hold harmless the College from any and all claims, demands, liens, or suits of any kind or nature whatsoever (including suits for injunctive relief) by the Illinois Department of Labor under the Illinois Prevailing Wage Act, 820 ILCS 130/1 et.seq. or by a laborer, worker or mechanic employed By the contractor or subcontractor who alleges that he or she has been paid for services in a sum less than prevailing wage rates required by Illinois law.

Proposals will be reviewed for items specified herein or attached hereto under the terms and conditions of this proposal and general specifications attached.

Proposals must be made in the official name of the firm or individual under which business is

conducted (showing official business address) and must be signed in ink by a person authorized to legally bind the person, partnership, company or corporation submitting the proposal.

By submitting a proposal the vendor agrees to be governed by the terms and conditions set forth in in this document. Any proposal containing variations from terms of the Request for Proposal and the successful vendor's proposal provide the specification for and obligation of both parties for the dining and vending services operation. An agreement to be executed by all duly authorized representative, this Request for Proposal and the successful vendor's proposal will constitute the awarded contract.

Proposals are to be prepared simply and in a manner designed to provide the College with a straightforward presentation of the vendor's capability to satisfy the requirements of this RFP. Elaborate brochures and other promotional materials are not desired.

Proposals must include all applicable requested information and meet all specification requirements. If significant errors are found in the proposal or if the proposal fails materially to conform to the requirements of the RFP, the proposal will be rejected.

Vendors are encouraged to submit any additional information or comments they wish considered.

Any amendments to the RFP will be provided in writing to all vendors who attended the pre-proposal meeting.

Commercial or financial information obtained in response to the RFP will not be disclosed. All vendors must visibly mark as "confidential" any proprietary, financial or commercial information which, if disclosed, might cause harm to the vendor's competitive position.

Vendors must bear all costs associated with the preparation of the proposal and of an oral presentation requested by the College.

Vendors must, upon request of the College, furnish satisfactory evidence of their ability to furnish products or services in accordance with the terms and condition of this RFP. The vendor must satisfy the College that it is able to meet the conditions of the agreement without the assistance of any outside source.

Each vendor shall fully acquaint itself with conditions relating to the scope and restrictions attending the execution of the work under the conditions of this RFP. The failure or omission of a vendor to acquaint itself with existing conditions shall in no way relieve it of any obligation with respect to this RFP or to the contract.

Vendors mailing proposals should allow a sufficient mail delivery period to ensure timely receipt of their proposal by the College. Any proposals received after the scheduled opening date and time may be immediately disqualified.

Correction or withdrawal by the vendor of inadvertently erroneous proposal or cancellation of an award or contract based on such mistakes will be considered only upon the vendor's written request to correct or withdraw the proposal. The request must document the basis upon which the correction or withdrawal is sought.

Two copies of the proposal are required. Each copy of the proposal should be bound in a single volume where practical. All documents submitted with the proposal should be bound in that single volume.

A contract shall be awarded to the responsive and responsible vendor whose proposal is determined to be the most advantageous to the College. The College is not bound to accept any proposal based on price alone, but will make an award based on the evaluation factors set forth herein. The College further reserves the right to reject any and all proposal and the College will be the sole judge as to whether the vendor's proposal has or has not satisfactorily met the requirements of this RFP.

Vendors are cautioned that the College is not obligated to ask for or accept after the closing date for receipt of proposals data which is essential for a complete and thorough evaluation of the proposal. The College may award a contact based on initial offers received without the discussion of such officers. Accordingly, each initial offer should be submitted on the most favorable and complete price and technical terms possible.

Scope of Work

The primary objective of the RFP is to ensure the excellence of the College's food service program. The successful vendor will, in conjunction with the College, design a food service program that enhances the students' and employees' quality of life and contributes significantly to the total educational experience. These specifications are intended to preserve the integrity of the food service operation.

The successful vendor will purchase, prepare and serve food products on the campus and provide nutritionally balanced meals for the students, faculty, staff and guests on a cash basis in a single student dining hall every day there are employees or students on campus; on such hourly schedules as may be agreed upon. The successful vendor may provide such food and food products as may be requested for receptions, banquets conferences, and symposiums.

The College shall have full access to the food service facilities with or without notice.

The vendor shall maintain a food and inventory supply to meet the level of demand as well as the proper and appropriate serving storing.

The College's food service program operates in the following campus locations:

15800 S. State Street, South Holland, IL Food & Vending

15800 S. State Street, South Holland, IL
Physical Fitness Center
16333 S. Kilbourn, Oak Forest, IL

Vending Only
Vending Only

Current Dining Hours:

Fall and Spring semester	7am – 2 pm	Monday – Thursday
	7am – 1 pm	Friday
Summer semester and breaks	7am – 1 pm	Monday - Thursday

The prior year's historical sales information for the present food operation follows:

Year Ending June 30, 2012

A la cart sales (South Holland)	\$172,485
Vending sales (South Holland)	\$ 92,508
Vending sales (Oak Forest)	\$ 15,961

Vendor's Experience and Capabilities

The proposal must include a description of the general background experience and qualifications of the vendor in college and university food service. The vendor must list at least five operations presently served that are similar in nature to that of South Suburban College. A general description of the type of unites (e.g., cafeteria, snack bar, etc.) the period of time vendor has served that contract and total sales volume for each campus for the period of July 1, 2011 – June 30, 2012, is also required. This information shall include the names, titles, address and telephone number of college administrators who are in a position to evaluate the general quality of the operation on their campuses and any operation that have been terminated since June 30, 2010 and by whom, shall be listed.

The vendor shall supply a copy of the most current, certified year-end balance sheet, income statement and statement of changes in financial position for their company.

The vendor must describe their capacity to provide assistance in short and long range planning of facilities and services. Vendor must describe special additional personnel, if any, available to provide consulting services to local staff and the College.

The vendor must describe the procedures and capacity for replacing local personnel at the management level including the Director of Food Services, and Assistant Director.

Management Capability

The vendor must provide precise plans for each step in assuming management control and

describe its ability to commit the staff personnel and resources required to develop a responsive management structure. A statement of the vendor's management philosophy should be included.

The proposal shall specify how the management personnel employed to fulfill the contract will operate organizationally. All management position proposed by the vendor should be listed with areas of responsibility clearly defined. The vendor shall submit an organizational chart of the vendor's management, showing special staff personnel, line supervision, their relationships to campus personnel should be included.

The proposal should include profiles identifying specific management personnel i.e., Director of Food Services, Assistant Director of Food Service, etc. in your employee who will be assigned to the College's campus. The profiles should describe the experience, education, background, specific professional accomplishments and any special qualification.

An organizational chart of overall vendor's management, showing special staff personnel, line supervision and their relationships to campus personnel should be included. Vendor's personnel available to the College for special events should also be listed.

The proposal shall include a description of training programs used for management personnel. The vendor shall also describe training programs for other personnel and include information on the staff conducting the training, their background and qualifications and available training resources. Training programs and management opportunities available to students interested in a food service should be described.

Vendor's Understanding of Campus Food Service Operation

The proposal should include a description of each facility to be operated including an evaluation of each unit and its capacity to provide the desired services and the resources required to efficiently handle food service operation of this size and scope.

The vendor should list any equipment necessary to provide the services specified in the RFP.

The vendor should submit any suggested changes in existing building décor.

The proposal will include a listing of all vendor-owned equipment to be used on campus. This information will be constantly updated and all equipment not listed will be considered College property.

The proposal should include the vendor's analysis of campus feeding in general, including techniques for preventing common problem and coping with them if they do arise. The vendor should explain and include examples of systems used to determine customer's tastes and satisfaction.

The proposal should include the vendor's concept of facility improvements, concepts, comments or suggestions made in the proposal will become the property of the College.

Minimum Menu Specifications

Breakfast

- Frozen orange juice and 2 other juices
- Choice of 3 fresh fruits
- Choice of 2 meatless entrees with eggs always available
- Choice of 3 meats always available
- Choice of muffins, sweet rolls, donuts and bagels
- Assorted beverages including coffee, teas, hot chocolate and milk (whole, skimmed and chocolate)
- Breakfast bar with hot and cold cereals and condiments

Lunch

- Choice of at least 3 hot entrees, at least one of solid meat entrée, such as steak, roast beef, poultry, ham, pork roast, chops, fish, liver or shrimp. One hot entrée' must be a healthy alternative.
- Choice of at least 2 vegetables
- Minimum of 6 hot sandwiches (hot dog, hamburger, cheeseburger, Italian beef, brats, Italian sausage, fish and chicken)
- Deli line to include a minimum of 5 sliced luncheon meats, 3 of which will be roast beef, turkey, ham, sliced American and Swiss cheese
- At least 4 sliced bread or roll choices, including white, rye and wheat
- Minimum of 2 sandwiches spreads such as tuna salad, egg salad, ham salad or chicken salad
- Tacos, pizza (sausage and cheese) served daily
- French fries, onion rings and potato chips served daily

Soup and Salad Bar

- At least 2 hot soups daily
- At least 2 kinds of greens on salad bar
- At least 10 salad toppings, including cheese, raw vegetable and chopped egg
- Choice of at least 4 salad dressing, in addition to low calorie options and oil and vinegar
- Choice of at least 3 prepared salads included fresh fruit bowl
- Choice of tuna salad, ham salad or chicken salad
- Cottage cheese and fruit salad (canned and fresh fruit mixed)
- Condiment bar, including catsup, pickle and mustard
- Butter will be available next to the bread
- Choice of 3 desserts with ice cream always available

Beverages

- Variety of carbonated drinks
- Variety of teas
- Milk (whole, skimmed and chocolate)
- Hot chocolate
- Coffee
- Bottled water and juices
- Cream, sugar and appropriate sugar substitutes
- Ice shall be available

The vendor shall guarantee that hot food will be hot and cold food will be cold. Progressive cooking will be the normal method of operations, staggering the hot entrees and vegetables so that relatively small amounts become ready for serving at progressive periods during the meal.

The vendor will automatically service certain food accompaniments with some dishes and place others on the condiment table. Examples include applesauce with pork, cranberry sauce and lemon slices with fish.

Bakery items are to be baked fresh daily. Specific items for catered events may be requested from other bakeries or vendors as appropriate or requested.

The vendor will have and utilize a standard recipe service and will instruct its cooks and bakers to follow standardized recipes for all production items.

Each day's menu will be written with nutrition and eye appeal considered as important as cost and popularity. Weekly menus will be posted seven days in advance.

Daily and weekly menus will be prominently posted at each station in the kitchen and the dining rooms.

One month prior to the beginning of the fall and spring semesters, the vendor will submit to the College for approvals a four (4) week cycle menu

The following minimum food specifications are established and shall be maintained at all times:

- Beef and veal, USDA Choice
- Pork and lamb, USAD "1"
- Poultry, USDA Grad "A"
- Eggs and dairy products, USDA Grade, "A"
- Frozen foods, USDA Grade "A" Fancy
- Fresh produce, USDA "1" Quality
- Canned goods, USDA Grade "A" Fancy

The college reserves the right to periodically review all invoices to ensure these specifications are being met.

Sanitation/Food Safety

The utmost importance is placed on proper sanitation standards. National Sanitation Foundation (NSF) standards for food service establishments must be maintained. In addition, a health department Grade "A" rating must be maintained in all food service facilities at all times.

The vendor shall visually examine all food handlers, at least daily, to ensure that they are following established hygiene [practices in the handling of food, including the following:

- Bathing daily

- Wearing clean outer clothing

- Keeping fingernails short and clean

- Using hair nets or caps (applies to both male and female employees)

- Removing wristwatches and rings, except; plain wedding bands, during the preparation and service of food

- Washing hand with hot water and sappy upon reporting for duty, after each visit the rest room and after handling raw meat, fish or fowl

- Reporting symptoms of infectious diseases to medical authorities

- Monitoring the appropriate use of disposable gloves

- Checking for cuts, sores or rashes

The kitchen will be maintained to the standard of immaculate. The floors will be kept clean throughout the day and there will be little or no trash such as cardboard boxes, towels, books, etc. lying on the top of the refrigerators, range shelves, or dish tables. Each department will have quick and easy access to a mops and other necessary cleaning utensils and supplies.

The vendor shall practice food safety in the preparation and service of food, the handling of food the sanitary condition of the physical area and the equipment used in the food service operation.

The vendor must carefully train and monitor employees and reinforce by example the principles of maintaining a clean, sanitary and safe facility

The vendor will prominently post and display for public view, very Cook County Department of Public Health Sanitation Report and provide a copy to the College's contact person, and must maintain a minimum score of 90 at all times.

The vendor must monitor, record and prominently post times and temperature ranges for hot and cold food hourly. Thermometers must be used throughout the process of cooking, chilling, holding, and reheating.

The Vendor must conform to all applicable laws and guidance provided by any authorized local, regional, state or federal authorities regarding the safe handling of food.

The vendor will clean and sanitize the pot and dish areas with little or no excess water spills on the floor. All kitchen trash cans will be lined with plastic liners, none will be permitted to overflow and all will have covers at all times.

The vendor will maintain all restrooms in the preparation areas in immaculate condition with document inspections and cleaning every eight (8) hours, to be completed by vendor's personnel.

The vendor will maintain the receiving dock in a clean manner will ensure a sanitary smell and will be free from flies. Receiving dock doors will be kept closed at all times.

All food kept in the walk-in refrigerators and freezers must be covered with plastic wrap or aluminum foil and placed at least six (6) inches away from the walls and off the floor.

The vendor will abide by the First In, First Out (FIFO) rule, which is defined as follows:
Label, date and use good in the order in which they are delivered

The vendor will keep all walls, ceilings, windows, ducts, fan blades, floor drains and screens clear and free from dirt, dust and grease. The vendor is responsible for cleaning grease traps, hoods and filters as necessary.

The vendor will clean all food area floors by vacuuming, washing or mopping. Additionally, the vendor will spray wax and buff tile floors behind the gate as necessary to maintain appearance. At least semi-annually, thoroughly strip and wax all tile floor and shampoo carpets.

The vendor shall steam, clean or sanitize, as appropriate, at a minimum, the following utilities at least daily: steam tables, coffee urns, griddles, grills, cooking surfaces, condiment containers and condiment tables.

The vendor shall steam, clean or sanitize, as appropriate, at a minimum, the following utilities after each use: kitchen tables, meat grinders, and knives.

The vendor will constantly wipe all beverage counters, salad bars and dining room tables to maintain a spotless condition throughout the day.

Dining Area Responsibilities

The vendor shall be responsible for providing sufficient stackable cabaret table and chairs in the student dining area.

The College reserves the right to use the cafeteria dining area space as the College program requires. The College shall verbally inform the vendor of the times and date during which the cafeteria dining area will be used for College programs purposes.

Catering Responsibilities

Catering is an extremely important operation. The vendor must demonstrate the knowledge, experience and capability necessary to perform in a first class professional manner. There are many catered events each year that may be available to the vendor, but at its sole discretion the College may choose an alternative catering company.

In the event the vendor is selected as a caterer for a College event, the College will approve menus, portions and prices in advance.

The vendor is willing and able to cater off site to the University and College Campus (UCC) at 16333 S. Kilbourn Avenue, Oak Forest, upon request of the College. An appropriate catering vehicle will be used for all such catering events.

Vending Responsibilities

The vendor and the College shall mutually agree upon the placement and types of vending equipment. Upon agreement, the vendor shall provide and place vending equipment at no cost to the College.

The vendor shall provide vending machine service to the main campus, Physical Fitness Athletic Center, and the University and College Center at 16333 Kilbourn Avenue, Oak Forest. Such service shall include the stocking and maintenance of the vending machine. Vending machine service shall be provided seven (7) days a week, 24; hours a day.

The vendor shall only sell and dispense products in the vending machine which are accepted products used in the food service and vending industry.

The vendor shall reimburse users of the vending machines for money lost in vending and bill changer machines due to machine malfunction.

The College shall maintain the right throughout this agreement to purchase vending products, including beverages, for us by staff and administration from sources other than the vendor.

Personnel Responsibilities

The vendor shall maintain an adequate staff of its employees on duty to provide such expertise as needed to fulfill its obligations. (e.g. administrative, dietetic, purchasing and equipment consultation, personnel advice and supervision).

The vendor will assign for duty only employees acceptable to the College. The College must approve assignments of management personnel and no changes in management personnel will be made without prior written consultation with the College.

The vendor's employees must comply with all campus registration and parking regulations and are subject to penalties for violations.

The College reserves the right to require the replacement of any management personnel due to operating difficulties determined to be the result of on-site management in the sole discretions of the College.

The vendor will not discriminate against any employee or applicant for employment because of race, creed, color, age, sex, national origin or any other protected status and will make a diligent and continuing effort to ensure that they are afforded equal employment without discrimination. Effort will be made to employ persons with disabilities whenever possible. Such action shall be taken with reference, but not limited to: recruitment, employment, job assignment, promotion, upgrading, demotion, transfer, layoff or termination, rat of pay or other forms of compensation and selection for training. All solicitations or advertisements for employees placed by or on behalf of the vendor will request that all qualified applicants be afforded equal employment opportunities without discrimination because of race, creed, color, age, sex, national origin or any protected status under the laws of the United States and the State of Illinois.

The vendor will assume full responsibility for payment of all State and Federal taxes for unemployment insurance, worker's compensation, pensions or any other Social Security legislation for all its employees engaged in the performance of this agreement.

Vendor's employees will strictly adhere to College's regulations regarding personal behavior.

The vendor must provide sufficient personnel to ensure prompt service to patrons and must have adequately trained relief personnel to substitute for absent regular employees. Further, a sufficient number of cashiers must be available during the lunch hour and all other rush periods.

All employees, including students, shall be paid at least the prevailing federal minimum wage.

The vendor will not engage in any illegal practices and will consult with the College prior to the institution of any changes in the practices of the workplace.

The vendor, at its own cost and expense, secure worker's compensation insurance for the benefit of each of the person' employed by it in the operation of the food service program and keep said insurance current during the term of this contract. The vendor shall provide proof of such insurance to the College for the term of the agreement.

The vendor shall schedule and conduct an ongoing employee training programs to ensure that all

employees perform their jobs with the highest standards of efficiency, courtesy and sanitation. All training programs and management opportunities shall be made available to student's interest in food service careers.

The vendor shall submit an organizational chart of their management, showing special staff personnel, line supervision, their relationship to campus personnel should be included and the vendor's personnel who will be available to the College for special events.

Equipment Responsibilities

The vendor shall have available linen items for catering and presentation events. The vendor shall consider the presentation of food in all events and must provide an adequate inventory of holiday and everyday catering decorations, linen, flowers, centerpieces and presentation supplies. All linen items provided by the vendor will be laundered and/or dry cleaned at the vendor's expense.

The vendor shall assume full responsibility for maintain all equipment located at 15800 S. State Street, South Holland, IL 60473 and this equipment shall be repaired or replaced immediately, at the vendor's expense, when out of service.

Prior to the execution of the agreement, the vendor will submit a listing of all equipment owned by the vendor and used on College premises to the College. The vendor shall constantly update the list. And all equipment not listed will be considered College property.

The vendor shall be responsible for the purchase of additional capital equipment and shall make or authorize the repair and replacement of worn, damaged or malfunctioning equipment.

The vendor shall provide adequate initial inventory levels of expendable items such as china, silverware, glassware, serving trays, salt and pepper shakers, pots, pans, kitchenware, serving carts, hot and cold holding equipment and linen items such as towels, pot holders, tablecloths, napkins, aprons and smocks.

The vendor shall make or authorize the repair and replacement of worn, damaged or malfunctioning equipment and shall pay all associated costs, including maintenance, repair, parts and labor. Ace shall be responsible for furnishing the necessary specifications and advising the College of such required purchases, repairs and replacements.

The vendor shall not be responsible for any repairs to the ventilations hoods or Ansul systems. In the event repairs to the hoods or Ansul systems are necessary, the vendor shall advise the College and provide the necessary information in a timely manner.

The vendor shall provide daily housekeeping, cleaning, maintenance, sanitation services, janitorial equipment and cleaning supplies for all food service facilities and equipment used by

the vendor, including, but not limited to, receiving and storage areas, kitchen, refrigerators, freezers, dining and service areas, restrooms, offices, hallways, trash and garbage areas, windows and doors (inside and outside) and all outside stairs, ramps and all outside stairs, ramps and entrances for a distance of approximately ten feet.

The vendor shall provide trucks or vans as required for food service usage and will be responsible for gas, oil, repairs, maintenance and insurance as required by State law.

All utilities (electricity, hot and cold water, steam, air conditioning, etc.) necessary for the food service operation will be provided by the College. The College shall not guarantee, however, an uninterrupted supply of water, steam, electricity, air conditioning, etc., but it shall be diligent in restoring service following an interruption. The College shall not be liable for any product loss which may result from the interruption or failure of any such utility services.

The College shall provide trash and garbage removal.

The vendor shall provide insect and rodent control treatments as required.

The vendor shall provide ventilation filtering and grease removal.

The vendor shall have all hoods professionally cleaned at least twice a year and shall be responsible for all costs associated with said cleaning.

The vendor shall provide fire and extended coverage insurance only for College owned equipment and facilities.

The vendor shall procure and pay for all food and food supplies utilized under this contract.

Financial Terms and Conditions

The term "academic year" when used herein shall mean the fall and spring semesters and does not include the summer sessions, holiday or recess periods.

The term "fiscal year" when used herein shall mean the twelve (12) calendar months, beginning July 1st of each year and ending with the June 30th of the succeeding year. The vendor's year-to-date reports will coincide with the College's fiscal year.

Any change in vending, food preparation or catering prices must be submitted to the College for approval before the beginning of each semester during the academic year and before the beginning of the summer sessions. The vendor shall provide documentation justifying the change in prices. The College maintains the sole discretion to approve the requested changes in price.

The vendor will assume full monetary responsibility for telephone service, both voice and data,

local and long distance, installation and monthly charges. The vendor shall also provide and maintain its own computer, printer, copier and fax machine.

The vendor shall keep full and accurate records and accounts in connection with the food service. All such records shall be retained by the vendor for a period of two (2) years and may be audited by the College or their designated representatives at any time during regular working hours with or without prior notice.

The vendor shall, within twenty (20) days following the close of each accounting period, submit to the College a financial statement for that period showing commission computations and the commission payment. In addition, the vendor shall send an operating profit and loss statement for the prior accounting period and year-to-date.

The vendor will forward a "Monthly Client Report" to the College's designated representative. This report should include any changes in organizational structure and personnel, as well as other general information such as complaints, accolades, special achievements and special projects.

The vendor shall indemnify, save harmless and defend the College, its Board of Trustees and employees against all liability, claims and cost of whatever kind of nature for injury or death of any person or persons and from loss or damage to any property occurring in connection with or in any way incident to or arising out of the occupancy, use, service, operation or work in connection with this agreement, resulting in whole or in part from the negligent act or omission of the vendor, its employees, agents or representatives.

The vendor shall furnish to the College, prior to the commencement of services and annually for each subsequent year an insurance certificate evidencing that it maintains, in companies acceptable to the College, the following coverage. The certificate shall state that the comprehensive general liability policy insures the specific indemnification provisions as stated within this agreement. Further, the certificate shall contain a statement that the care, custody or control exclusion is waived.

Workers' Compensation with statutory limits and Employers' Liability with limits of not less than \$500,000 bodily injury by accident, each accident; \$500,000 bodily injury by disease, policy limit; and \$500,000 bodily injury by disease, each employee.

Commercial General Liability naming the College and its affiliated entities, their governing boards, officers, agents, volunteers, and employees, as additional with minimum limits of \$1,000,000 each occurrence, \$3,000,000 aggregate, combined single limit, bodily injury including death, property damage liability and coverage for personal injury, blanket contractual liability and products liability, \$50,000 fire legal liability. Such coverage shall have no limitations or exclusions related to the products, including food and beverages, and services provided.

Business Automobile Liability (including owned, non-owned and hired autos) with

minimum limits of \$1,000,000 each occurrence, combined single limit, bodily injury including death and property damage liability.

The certificate shall specify the date(s) when such insurance expires and shall further provide for ten (10) day prior notification to the College of cancellation or material changes in coverage and renewal certificates shall be in the College's possession prior to expiration dates of all policies required therein.

The vendor shall not be liable for any excess costs if the failure to perform the contract arises out of causes beyond control and without the fault or negligence of the vendor. Such causes may include, but are not restricted to acts of God or of the public enemy, acts of the government in either its sovereign or contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather; but in every case of failure to perform must be beyond the control and without the fault or negligence of the vendor. If the failure to perform is caused by the default of a subcontractor, and if such default arises out of causes beyond the control of the vendor and subcontractor, and without the fault of negligence of either of them. The vendor shall not be liable for any excess costs for failure to perform, unless the supplies or services to be furnished by the subcontractor were obtainable from other sources in sufficient time to permit the vendor to meet the required delivery schedule.

Contract Term and Termination

In the event the vendor fails to maintain and keep in force the insurance coverage (including workers compensations) required herein, the College shall have the right to immediately terminate any contract resulting from this RFP.

The vendor shall perform in accordance with the terms and conditions as stated herein and in accordance with the highest standards and commercial practice. Charge of poor performance against the vendor shall be documented by the College and submitted to the vendor for corrective action, review and file. Continued unsatisfactory performance during the subsequent 60 days shall be deemed a breach of these specifications and shall be cause for immediate termination of any contract resulting from this RFP.

If the contract is terminated by the College for any reason, the vendor must continue the operation of food service until a new vendor can be selected provided this period shall not exceed ninety days (90) days.

Upon termination of this agreement, the College shall conduct a physical inventory of all expendable and capital equipment and inspect the premises. At that time the vendor shall surrender the buildings, expendable and capital equipment in as good a condition as at the start of the agreement, except for ordinary wear and tear and loss or damage by fire or other perils covered by the College's fire and extended coverage policy, acts of God and theft by persons other than the employees of the vendor without negligence on the part of its or its employees

Marketing Responsibilities

The vendor recognizes the necessity of marketing the food service operation. The vendor shall undertake marketing programs, including but not limited to advertising food items, services offered, specials, dietary health care and information about key vendor personnel.

The vendor shall bear all costs associated with design, development and printing of promotional brochures, banners, signs and all other necessary marketing materials. With prior approval and within the sole discretion of the College, the College may defray mailing cost when distribution requires use of the postal system.

Technical Quality

The proposal shall include a complete four (4) week cycle menu.

Menus must include items to be included on the deli line and salad bar.

The vendor must list all items to be baked on campus and should also list any exceptions.

The vendor will describe production forecasting techniques to be used.

A sample marketing plan with suggested specials and sample of marketing aid will be included in the proposal.